

Garry Morgan

Experienced in all aspects of Trade Finance gained over 40 years. Started his career in 1972 at Nestle managing physical agricultural and then joined a Swiss Bank in 1974 where he gained Trade operational experience eventually managing the BGI, Collections and Loans Admin team before moving to relationship management for commodity and Trade Finance customers. He joined Credit Lyonnais in 1994 as head of Commodity Trade Finance, restarted Structured Trade Finance, responsible for Trade Sales across Western Europe and the Middle East and latterly Global Head of Structured Oil Finance. During his time at Credit Lyonnais he helped design and implement a new end to end credit process whilst incurring no losses related to Trade during his 8 years there. Garry took a three year career break and during this time wrote a number of Trade-related articles for 'Global Trade Review' and has had two articles published as cover stories, one relating to fraud in Trade Finance. Garry joined Barclays in 2004 where he helped design a new strategy for Trade and then established and managed a risk control function covering bespoke, structured, transactional and FI Trade. One of Garry's key achievements is no FI Trade-related losses have been incurred through the global financial crisis. Garry is now responsible for documentary risk policy and subject matter expert (SME) for risk models and product propositions within the recently established Global Trade Product Risk function within Corporate and Investment Bank.