

Surname: **Subramaniam**

Given Name: **Capt. Siva Kumar**

Languages: English(Fluent) Bahasa Malaysia(Fluent) Tamil(Basic) Hokkien (Spoken)(Fluent)

Current employment details

2013 –Current: Marine Manager South East Asia (Downstream)

2010 – 2013: Marine Manager East Asia (Downstream)

2005 – 2010: Marine Manager Shell Refining Company Port Dickson

2002 – 2005: Marine Superintendent Shell (Piloting, rig and barge moves)

1990 – 2002: Sailing from Cadet to Master for various product and crude tankers.

Industry experience:

2007 - 2009: Vice Chairman for Asia Pacific Terminal Forum (APTF)

2009 – 2012: Chairman for Asia Pacific Terminal Forum (APTF)

PROFESSIONAL PROFILE /QUALIFICATION/EXPERIENCES

Currently: Handling 8 Countries for Downstream Trading and Supply organization and other business.

Maritime Manager for South East Asia Cluster. Where responsible for the full range of maritime activities and asset integrity within the sphere of Maritime. Since its original launch, have used and shared the Maritime Process Model to deliver and steer various business within the cluster on sustainable maritime assurance and practice worth replicating.

Development and promotion of strong industrial relationships with Port Authorities, Marine Department, Government bodies and International Maritime Bureau. I have a proven record in managing both these and client relationships

Driving safety KPI's and promoting LFI to enhance sustainable safety culture and leads toward "GOAL ZERO"

Competencies & Skills *

- Investigate and Learn from Maritime HSSE Incidents Identifying incident using classification rules and group guideline by determining the severity rating on actual and potential.
- Use LFI processes to communicate learning and required action right down to the end user for vessel and terminal.
- Collaborating with business in owning the Maritime Process Model and uses all relevant information to support and improve the business with regards to Maritime assurance.
- Strong in providing best practices across business to promote assurance and efficiency within the operation of Maritime activities.
- Regularly engaged business in reviewing management of Maritime risk and take action for continuous improvement of Maritime assurance processes.

- Able to evaluate berth compatibility obligations including cascading of information to terminal, operation and vessel.
- Establishing operating criteria and procedures utilising appropriate input from subject matter experts and best practices.
- Engaged stake holders by providing advice in respect of port services including pilotage, tugs, and in-port transit navigation to ensure safe passage and effective cargo transfer operation.
- Developed Safety Management System, Information Booklets, Corporate Spill Contingency Plans, Port Facility and Ship Security Plans, Ship to ship cargo transfer operations, HEMP, handling of cargo quality, oil loss and demurrage claims.
- Champions Customer Focus - Good working relationship with internal and external stakeholders. Positive/satisfactory feedback received from own terminals and CoB's rating overall personal maritime contribution well above their expectations.
- Delivers Results - Carry out initiative and deliver results with clear records of achievement in the Maritime added value. - Maintain focus on business needs and business capability by providing alternative with solutions which resulted in favourable end to end results.