<u>Kimberly Karlshoej – ITF Seafarers Trust</u>

As a Senior Executive for leading international charitable foundations, and as a consultant to charities Kimberly Karlshoej has been at the forefront of the development of strategy, operational procedures and governance arrangements. With wide experience and extensive expertise in the management of programmes and grant making, she has also been involved in wide-ranging international activity, high-level institutional engagement and numerous representational roles.

She has a proven track record in managing budgets, risk assessments and financial arrangements, and has highly effective organizational & administrative skills. With a detailed awareness of current and emerging trends, she has had significant exposure in the nonprofit and development sectors. As a result, she has established a wide network of productive relationships with international bodies, major charities and academic institutions, along with substantial personal credibility and authority.

With a strong sense of integrity, purpose and vocation, she is a very personable, able, pragmatic organiser, who has been notably effective in delivering complex start-up and development projects, in working with cross-disciplinary teams, and in introducing innovative, rigorous solutions, often in austere and challenging environments. With extensive experience of working with international organizations and diverse stakeholders, of overcoming institutional inertia and of delivering outstanding results, she combines personal warmth and compassion with an agile intellect, an unflagging work ethic and influencing, problem-solving and communications skills of the highest order.